

## Message Text

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ACTION EA-09

INFO OCT-01 ISO-00 EB-08 /018 W

-----038895 020530Z /23

P 282325Z JUL 77 ZFD

FM AMCONSUL AUCKLAND

TO USDOC WASHDC

INFO SECSTATE WASHDC 807

AMEMBASSY WELLINGTON

UNCLAS AUCKLAND 0333

EO. 11652: N/A

TAGS: BEXP, NZ

SUBJ: NEW ZEALAND INTERNATIONAL TRADE FAIR

REF: A. AUCKLAND 0315 B. STATE 156075 C. STATE 169968

D. AUCKLAND 0325 E. USDOC 14172

CONSULATE GENERAL MUCH APPRECIATES EFFORT AND SUPPORT BEING GIVEN TO ACQUIRE DISPLAY MATERIALS AND FILM FOR THE UNITED STATES COURT AT THE FORTHCOMING NEW ZEALAND INTERNATIONAL TRADE FAIR. CONSULATE GENERAL WOULD BE MOST GRATEFUL TO RECEIVE SPACE SHUTTLE AND TRANSPORTATION VEHICLE MODELS FROM NASA.

SHIPPING FROM HOUSTON/DALLAS TO AUCKLANDS IS AS REQUESTED IN AUCKLAND 0325 WHICH FOR THE RECORD IS REPEATED:

17953 CONSULATE GENERAL REGRETS LATE REPLY TO STATE 156075 BUT THIS HAS JUST BEEN RECEIVED AFTER A TRACER.

MOST GRATEFUL FOR AVAILABILITY OF MODELS. WOULD APPRECIATE ARRANGEMENTS TO DESPATCH FROM HOUSTON/DALLAS VIA PANAM.

RICHARD ELLIOT OF PANAM AUCKLAND HAS AGREED PANAM WILL BRING THE UNITS TO NEW ZEALAND. HE WILL CONFIRM THIS TO PANAM HOUSTON/DALLAS IF REQUIRED. PLEASE FORWARD DALLAS/HONOLULU/ AUCKLAND ADDRESSED PANAM MARKETING AUCKLAND (RICHARD ELLIOT) . UNITS WILL BE RETURNED TO HOUSTON AFTER SHOW. UNQUOTE.

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QYMM TEST FLIGHT FILM ON THE SHUTTLE AND TRANSPORT WOULD BE VERY USEFUL.

WE HAVE BEEN FORTUNATE IN THE SUPPORT GIVEN BY PANAM IN PROVIDING FREIGHT OF THE SPACE MODELS AND FILM TO AND FROM N.Z.

THE REFERENCE NUMBERS IN AUCKLAND 0315 WERE (A) USDOC

12417 (B) AUCKLAND 0300 .

EARLY DESPATCH OF REFERENCE AND DISPLAY MATERIALS APPRECIATED  
TO ENSURE ADEQUATE SET UP TIME.

CONSULATE GENERAL HAS ALREADY RECEIVED EXCELLENT USTS  
MATERIAL NAMELY: MAPS, USA HOLIDAY PLANNER AND USA  
TRAVEL INFORMATION . PLEASE CONVEY OUR APPRECIATION TO  
OFFICERS CONCERNED.

AS IT CURRENTLY STANDS THE UNITED STATES COURT AT THE  
INTERNATIONAL TRADE FAIR WILL EXHIBIT THE PRODUCTS OF  
FIFTEEN U.S. COMPANIES THROUGH NINE N.Z. COMPANIES, THESE  
EXHIBITORS HAVE ALL BEEN RECRUITED IN AUCKLAND AND INCLUDE  
THREE AMERICAN SUBSIDIARIES - CARBORUNDUM, CUTLER-HAMMER  
INC. AND THE NASHUA CORP.

THE UNITED STATES COURT IS 2800 SQUARE FEET AND IS BEING  
OPERATED BY AN EXHIBITORS COMMITTEE ORGANIZED UNDER THE  
CHAIRMANSHIP OF THE CONSULATE GENERAL S COMMERCIAL  
SPECIALIST QUENTIN PILLING, WHO IS ALSO OPERATING AS  
COURT MANAGER.

THE TRADE FAIR RUNS FROM AUGUST 19 TO 27 AND A FULL POST  
SHOW REPORT WILL BE SUBMITTED.

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## Message Attributes

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**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
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